



Breaking it down: Connected Care Strategy

A Workshop to Facilitate Communication Across the Enterprise

TigerConnect East Coast User Group Meeting
Philadelphia, PA, October 15, 2019

Today's **Speaker**

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3 Steps to a Connected Care Strategy



1

Define & align with your organization's top priorities and target outcomes



2

Understand current methods for information sharing and communication challenges



3

Identify how communication workflows can be improved with modern technology



Step 1



Define & align
with your
**organization's
top priorities**



2020 Top Priorities for Health System Executives

Define your organization's top priorities and target outcomes.



Patient Experience

- Consumers demand better access, service, transparency & efficiency
- Care delivery models must evolve to meet changing patient expectations.



Data & Analytics

- Data continues to accumulate in silos and prevents proactive insights
- Difficult to access data to improve care for individual patients and entire populations



Operational Efficiency

- Systems face limited time and resources to optimize and streamline operations
- Physician burnout and patient frustrations is driving a shift in priorities





How might communication drive improvement?

Why focus on improving communication?

When communication is an afterthought...

**MEDICAL
ERRORS**



**CLINICIAN
TOIL**



**DISPARATE
INFORMATION**



**POOR CARE
COORDINATION**



Communication:

**The Cornerstone
of Healthcare**

Health systems
seeking to improve
the safety, quality, and
patient-centeredness
of their care must
break down barriers to
effective
communication.

*Communication: A Critical
Healthcare Competency, PSQH –
Nov 2017*

Questions to Consider

Define your organization's top priorities and target outcomes.



1

What are your organization's strategic priorities for 2020?

- How do they differ from the ones discussed? Are your department's priorities aligned? (e.g. patient experience, data analytics, operational efficiency, EHR value creation, population health, telehealth)

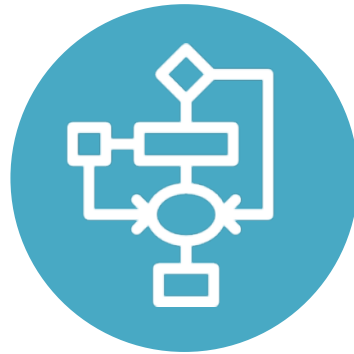
2

How is your organization tackling these priorities?

- What projects, or process improvements is your organization putting in place to tackle these priorities?
- What are you working on to drive improvement?



Step 2



Understand Flow of
Information &
Communication
Challenges



What communication challenges are you facing?

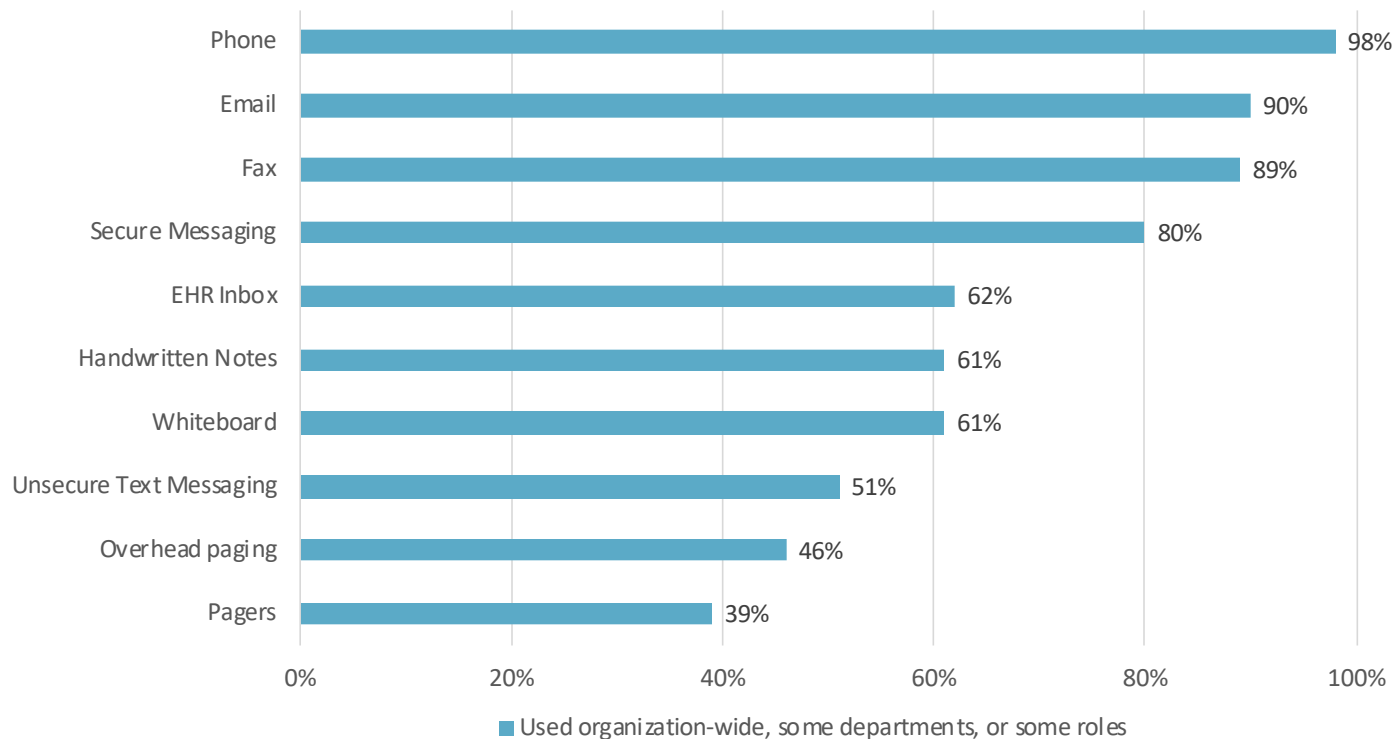
- ⚠ Information lives in silos
- ⚠ Frequent one to one conversations
- ⚠ Often have to play “game of telephone”
- ⚠ Difficult to reach physicians / specialists / affiliates
- ⚠ Patient info / data is hard to access, not readily available at point of care
- ⚠ Delays in communication/access to information leads to bottlenecks in process
- ⚠ Too many devices/methods of communication

Understand Flow of Information and Communication Challenges



What tools are you using to share information?

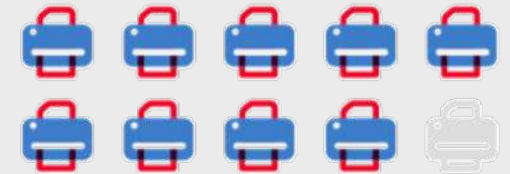
Methods of Communication in Healthcare



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Reliance on Old Technology



89% of healthcare Organizations are still using fax machines.

39% use pagers.

TigerConnect: The State of Healthcare Communication – A survey of healthcare leaders and patients

Questions to Consider

Understand Flow of Information
and Communication Tools



1

Consider one project/focus area. What are the communication challenges you face?

- Are there bottlenecks in communication?
- Is it difficult to reach the right people? Mobilize a team?
- Is it a challenge to know who is on duty / on call?
- Is it difficult to get access to specific information out of systems?

2

What tools are you using today to manage this communication?

- What communication solutions are you using to solve this problem today? (fax / pagers / whiteboards / handwritten notes / landlines & voicemails / overhead paging / unsecure mobile phones)



Step 3



Identify
Improvements



How might TigerConnect alleviate these challenges?

AUTOMATED ALERTS



INTEGRATIONS



ROLE-BASED MESSAGING



ESCALATION RULES



AUTOMATED ASSIGNMENT



GROUP MESSAGING



DYNAMIC CALENDAR



Top Communication Challenges

- ⚠ Information in silos
- ⚠ 1-to-1 conversations
- ⚠ Phone tag game
- ⚠ Difficult to reach care team
- ⚠ Patient info / data not accessible
- ⚠ Communication delays / bottlenecks
- ⚠ Fragmented device usage

Where do you go from here...

Identify
Improvements



1

Evaluate where you are today.

- Is use of TigerConnect happening in silos? Is their stronger adoption in some groups/departments but not all?
- Have you implemented role-based scheduling?
- Have you considered advanced integrations – EHR, Labs, Nurse Call, SSO, etc.
- Do you have multiple facilities on TigerConnect?
- Have you considered how patients fit into the communication flow?

2

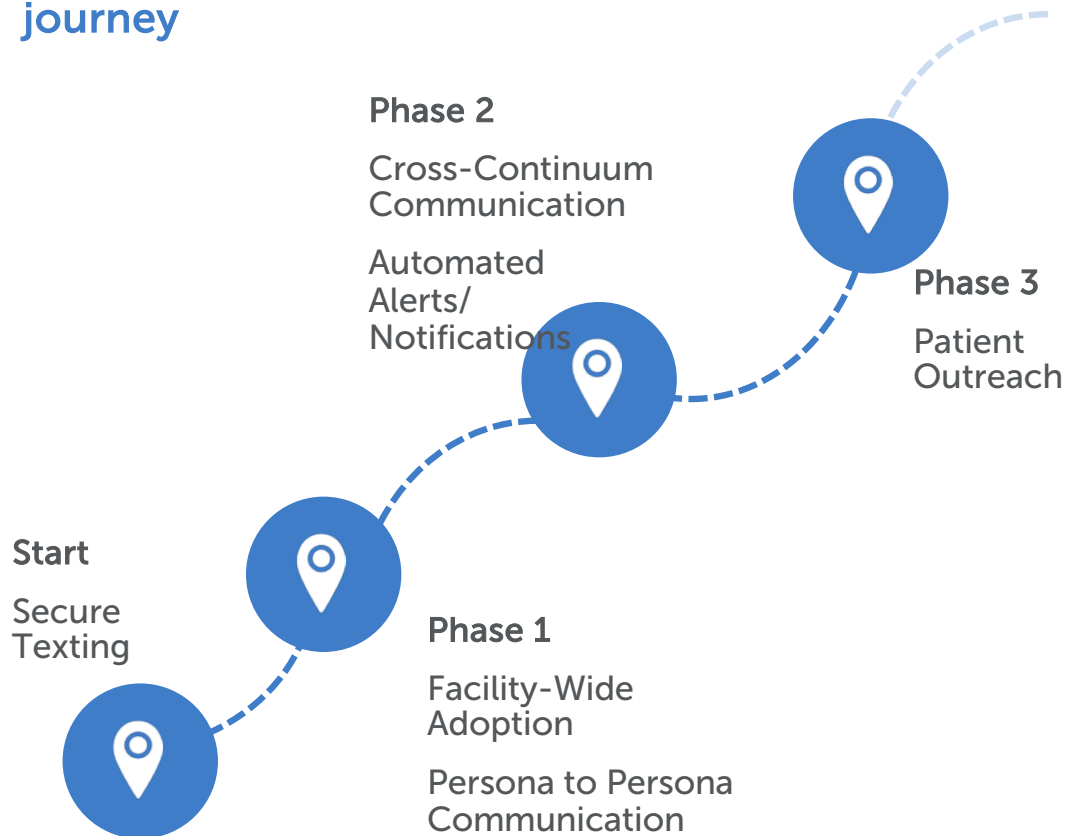
Map your priorities.

- What are the highest priority groups / departments / facilities you need on board?
- On which communication workflows can secure messaging have the biggest impact ?
- What are the bottlenecks to achieving your priorities?
- How do these improved workflows impact your measurement strategy?



Your Connected Care Strategy

TigerConnect is here to support you throughout the journey



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Client Examples

An Example

Population Health at Geisinger

- ➔ A top priority at Geisinger is better management of their aging patient population with programs including:
 - ✓ Geisinger at Home
 - ✓ Geisinger 65 Forward
 - ✓ Life Geisinger
- ➔ TigerConnect is working closely with Geisinger to map out communication processes for each program to help positively impact the outcomes, including:
 - ✓ Proactively manage health for the 65+ population
 - ✓ Positively impacting patient experience
 - ✓ Lower 30-day readmits
 - ✓ Reduction in unnecessary visits to the ED

Define your organization's top priorities and target outcomes.



An Example

Colon Cancer Prevention w/ Patient Messaging

- ➔ Temple University Health implemented patient messaging to help improve colonoscopy show-rates
 - ➔ Messages included (appointment reminders / pre-procedural diet / colon prep instructions)
- ➔ Before Patient Messaging:
 - ➔ Temple was using email / snail mail / phone calls
 - ➔ Temple was in the range of industry average no-show rates for a colonoscopy - between 12% and 24%
- ➔ Results
 - ✓ 512% increase in show-rates (early results)
 - ✓ If scalable, this change could drive a (low seven-figure) cost savings for the organization.
 - ✓ And help promote a healthier population.

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Understand Flow of Information
and Communication Challenges

